



COMPANY OVERVIEW

ABOUT US

Velocity specializes in creating customized managed solutions for our clients. This allows our customers to focus more on their core business knowing that Velocity is managing all aspects of the service and deployment.

Industries & Sectors

- Hospitality
- Retail
- Healthcare
- Entertainment

Services & Solutions

- Voice and Data Communications
- VoIP/SIP Trunking and Hosting
- In-room Entertainment and Wi-Fi Solutions
- Photo and Poster Printer Service and Support
- Digital Media and Advertising Solutions
- Fulfillment Services to Major Film Distributors
- Project Management
- Technical & Customer Support
- Network Design & Implementation
- Equipment Logistics & Repair
- Software Development

To learn more, visit: velocitymsc.com.



OUR HISTORY

Velocity launched in 2005 when telecom-industry veteran Greg Kiley transitioned from selling long-distance phone service to providing companies with a more expansive telecommunications experience.

2005

Founded in 2005 by Greg Kiley, Velocity starts as a seller of long-distance service

2006

Signs its first enterprise customer

2008

Signs its largest retail customer with 5,000+ locations

Introduces GGE (Global Gateway Exchange): its nationwide technician network

2009

Enters into the hospitality industry by signing a voice and data agreement with Extended Stay Hotels

2011

Velocity is awarded a trademark for V-SELECT™

Grows to 50 employees

2014

Begins repairing electronic devices and commercial photo printers for large retailers

2019

Establishes a Digital Signage and Media division entering into the Advertising and Entertainment Industry

Grows to 500 employees

2020

Velocity rebrands and changes its name to: **Velocity, A Managed Services Company, Inc.**

Velocity begins servicing the motion picture industry through a strategic partnership, “MVP” (Metamedia, Velocity, Pixelogic), to deliver digital content creation and distribution services to theaters

Enters into a joint venture with Paper Airplane to further strengthen its position in servicing the motion picture industry

Enters into a joint venture with IMOXIEMEDIA providing marketing distribution services to the entertainment and consumer products industries

Acquires CTI Solutions to strengthen Velocity’s in-house development capabilities of SaaS products for high-end digital media and content management solutions

2021

Acquires EYE Corp Media to secure Velocity’s place in the OHH industry with a sales team to round out our expanding media network

Enters into a partnership with Screenvision Media to deploy an in-lobby digital media network in movie theaters

Launches a new website to better showcase Velocity’s offerings

Acquires Vision Media’s Digital Media Signage Business which includes Lobbies, Menu Boards, and Story Walls



AT A GLANCE



20+ YEARS
EXPERIENCE IN TELECOM
& MANAGED SERVICES



PRIVATELY
HELD COMPANY



FINANCIALLY
STRONG



INTEGRATED
PRODUCT PORTFOLIO

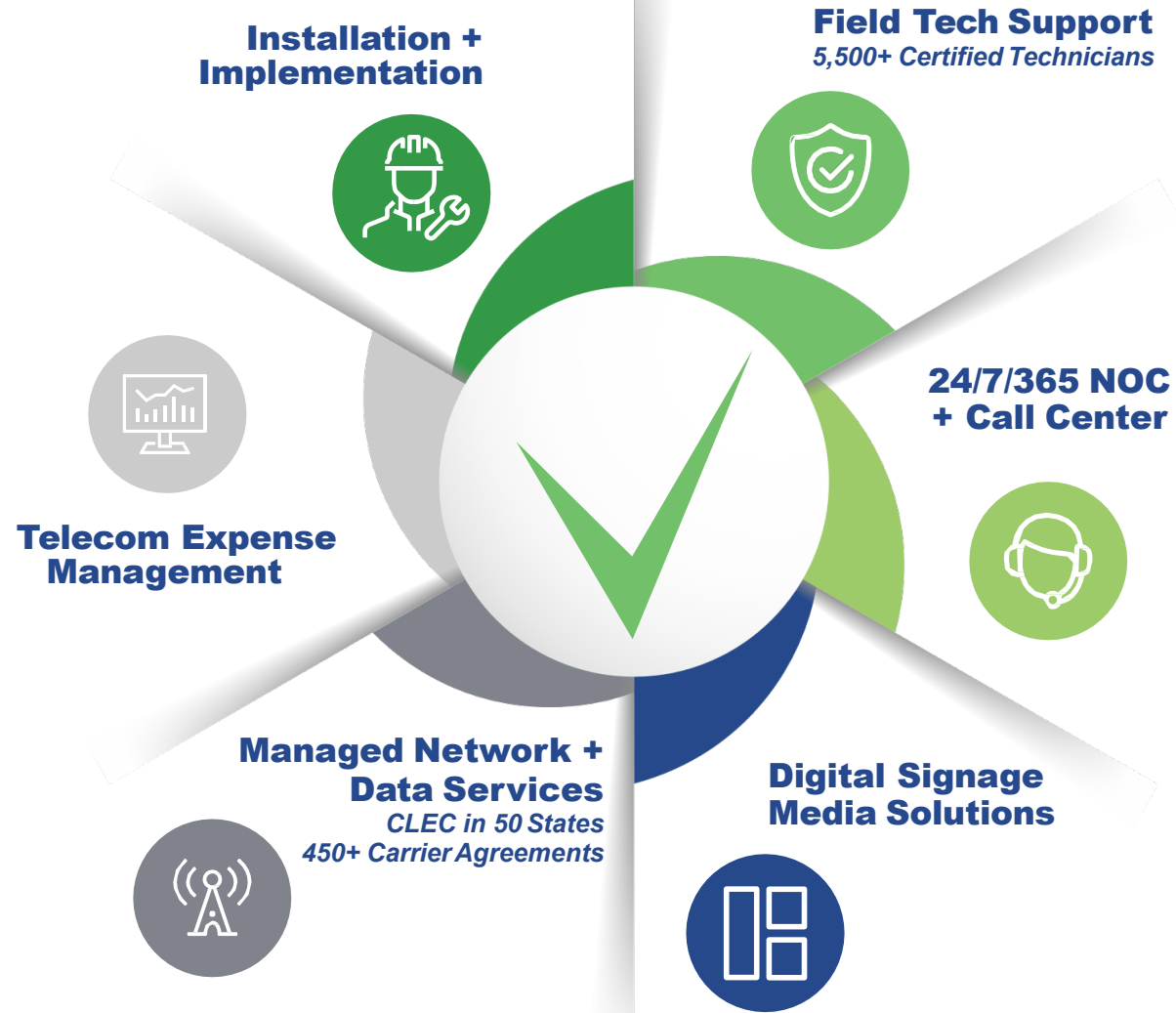


500+
PROFESSIONALS



IN-HOUSE
SOFTWARE DEVELOPMENT
& ENGINEERING TEAM

SINGLE PROVIDER ACCOUNTABILITY



SERVICES



MANAGED NETWORK + DATA SERVICES

Velocity offers a wide range of managed data services nationwide, a strategic partner with over 450 carriers and a registered (CLEC) in all 50 states.



24/7/365 NOC + CALL CENTER

Comprised of over 225 dedicated employees, Velocity's U.S.-based support team provides technical assistance for a variety of software and hardware products.



FIELD TECH SUPPORT

Velocity's wholly-owned network of over 5,500 certified field technicians are located throughout the U.S., providing onsite installations, troubleshooting, diagnosis, and repair.



VOICE SERVICES

With 25+ years of voice experience, Velocity provides clients with cost-saving opportunities by consolidating traditional phone and VoIP services.



DIGITAL SIGNAGE + MEDIA SOLUTIONS

Communicate information. Captivate guests. Create revenue opportunities. Velocity's digital signage and media solutions are designed to fit your business and to make an impact.



HOSPITALITY SERVICES

Exceed your guest's expectations and make them feel like they are in the comfort of their own home with Velocity's Guest Wi-Fi and Television Free-To-Guest Solutions.



REPAIR + DEPOT

Minimize downtime. Increase revenue. Save on shipping costs. Partner with Velocity to inventory, repair, refurbish, replace, and warehouse your devices.



TELECOM EXPENSE MANAGEMENT

Velocity's (TEM) solution identifies cost-saving opportunities and helps to optimize efficiencies by consolidating all carriers' inventory, service details and fees.



INSTALLATION & IMPLEMENTATION

Velocity's project management and installation experts will develop a customized deployment strategy to streamline implementation, minimizing timelines and costs.



CINEMA SOLUTIONS

Velocity brings together talent and experience to provide physical and digital fulfillment services, and in-cinema connectivity, for the future of the managed entertainment marketing industry.

SOLUTIONS



V-SELECT® monitors your entire IT infrastructure to ensure systems, applications, services, and business processes are firing on all cylinders. Built, maintained, and customized entirely by Velocity.



The VBAND® is our proprietary router that serves as a gateway, load balancer, and V-CLOUD appliance, and provides multiple gigabit ports of connectivity with multiple models



Increase retention and make your guests stay more enjoyable with Velocity's in-room hospitality streaming solution, V-CAST™, powered by Chromecast®.



V-CLOUD™, Velocity's proprietary router that relies on SD-WAN technology.



Velocity enables clients to focus on their core business and gives them peace of mind knowing that our team is monitoring and maintaining their network infrastructure, desktops, printers & back-office services.



SIPBAND™ allows you to utilize existing internet connections to save money, lower equipment costs, and control call flow with flexible, nationwide voice services.

IN GOOD COMPANY



All trademarks cited herein are the property of their respective owners.



THANK YOU!